TERMINAL VELOCITY AI

AI-Powered Software & Automation Consulting

QUOTE

#TVA-Q-0034

Quote Date: 27 July 2026
Valid Until: 26 August 2026
Prepared by: Douglas Bailey

PROFESSIONAL SERVICES

AI-assisted software development, automation, and technical consulting delivered by Douglas Bailey / Terminal Velocity AI. Engagements are billed on a monthly, hours-booked basis using a sliding hourly rate — the more hours booked in a given month, the lower the effective hourly rate.

Description	Billing Basis	Rate Range
Software development, AI integration & automation consulting	Per hour, monthly sliding scale	ZAR 500 – ZAR 800 / hour

MONTHLY SLIDING SCALE

Indicative effective hourly rate based on total hours booked within a calendar month. Final tier confirmed at the start of each engagement month.

Hours Booked / Month	Effective Hourly Rate
1 – 10 hours	ZAR 800 / hour
11 – 25 hours	ZAR 700 / hour
26 – 40 hours	ZAR 620 / hour
41+ hours	ZAR 500 / hour

Note: mid-tier bands are illustrative and can be adjusted to suit the engagement — the guaranteed range is always ZAR 500 (highest monthly volume) to ZAR 800 (lowest monthly volume) per hour.

TERMS

- Hours are tracked and invoiced monthly in arrears.
- The applicable rate tier is determined by total hours booked within that calendar month.
- Quote is valid for 30 days from the date above.
- Payment due within 7 days of invoice date.
- Scope, tooling, and specific deliverables to be confirmed in a separate statement of work.

Thank you for considering Terminal Velocity AI. Reach out any time at terminalvelocityai@gmail.com to confirm scope and get started.

Douglas Bailey
Founder, Terminal Velocity AI